

Message Text

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PAGE 01 STATE 308496
ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 /016 R

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APPROVED BY EB/OCA/CM/WHALL
COM/OED/MEPD/SCONGER,DIRECTOR
COM/BIC/OIM/R.BIDDLE (INFO

----- 087136 /71

R 212242Z DEC 76
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS

UNCLAS STATE 308496

E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: DRAVO CORPORATION INTEREST IN
--- DIRECT REDUCTION CONSTRUCTION CONTRACT

1. EDWARD MAAS OF DRAVO CORPORATION HAS ASKED COM/MEPD FOR ASSISTANCE IN ARRANGING APPOINTMENT WITH COMMERCIAL COUNSELOR ON JANUARY 3 TO DISCUSS NSDA DIRECT REDUCTION PROJECT. WE UNDERSTAND DRAVO HAS BEEN ASKED BY KORF-LURGI TO BID ON THE CONSTRUCTION PHASE OF THE STEEL MILL. DRAVO WILL ACT AS SUBCONTRACTOR TO THE GERMANS. MAAS HAS LITTLE EXPERIENCE WITH NIGERIA AND IS MAKING THE TRIP TO BECOME BETTER ACQUAINTED WITH THE MARKET.

2. MAAS WILL CONTACT EMBASSY ON HIS ARRIVAL TO MAKE FINAL ARRANGEMENTS FOR MEETING.
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Message Attributes

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Disposition Event:
Disposition History: n/a
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